



# How to Regain Libraries' Lost Leadership by Optimizing Primary e-Resources...

优化“基本”电子资源，重拾图书馆领导力

CALIS第十届国外引进数据库培训周

长沙, 2012年5月15日

# Lost Leadership?...

## What are you talking about?

## 领导力缺失？你在说什么？？？

Who was the leading Information Resource?...

谁曾是信息资源的领导者？

2,300 Years Ago?

2300年前？



The Library of Alexandria  
亚历山大图书馆

Today in the morning?

今时今日

The Google logo, featuring the word "Google" in its characteristic multi-colored font (blue, red, yellow, blue, green, red) with a trademark symbol.The Baidu logo, featuring the word "Baidu" in red and blue characters, with a blue paw print icon above the "du" and the Chinese characters "百度" in red.

## Patrons Switching Faster Than Libraries

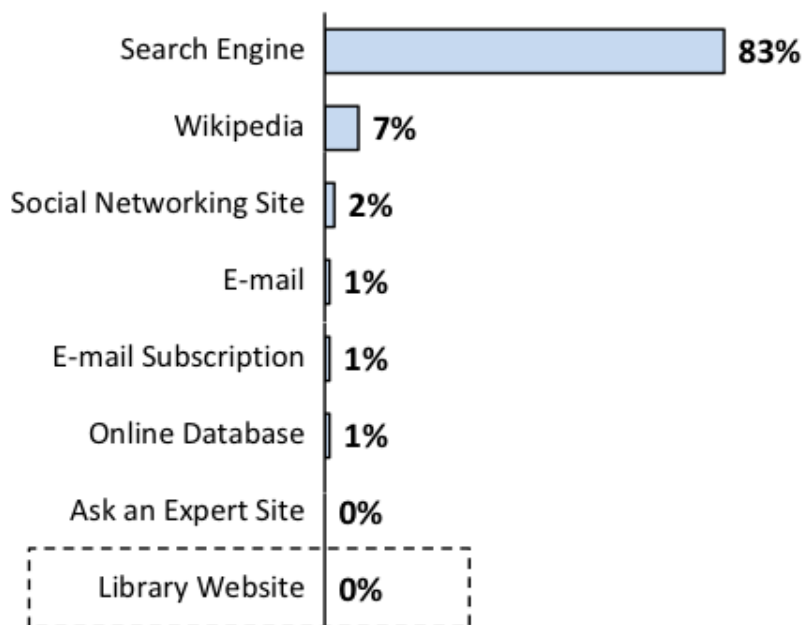
*Faculty and Students Already Looking Elsewhere for Search Help*

### 用户比图书馆员转型更快

#### Where Do Students Start a Search?

*n = 2,229*

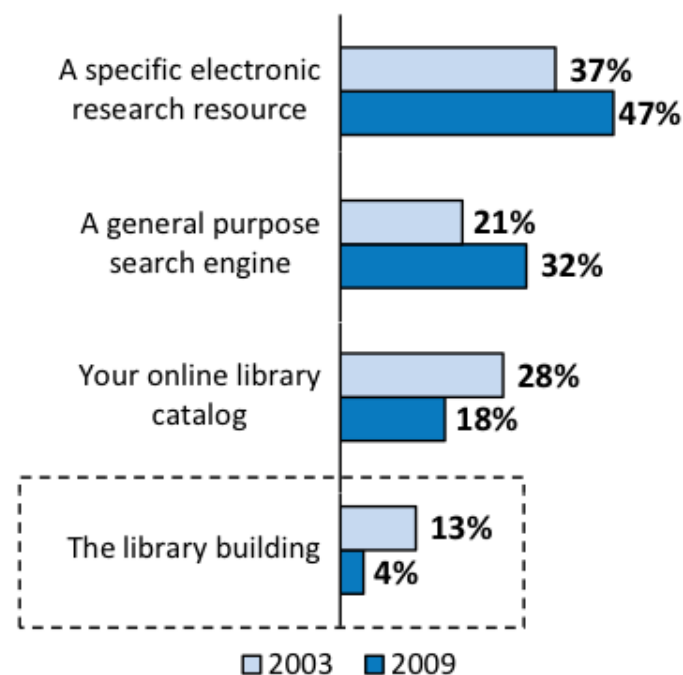
#### 学生查找信息方式统计



#### Where Do Faculty Start Their Research?

*n = 3,025*

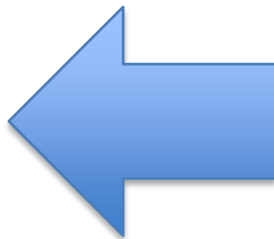
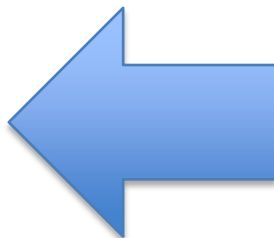
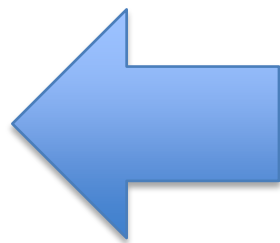
#### 教员学者查找信息方式统计



# What Happens When Leadership is Lost?

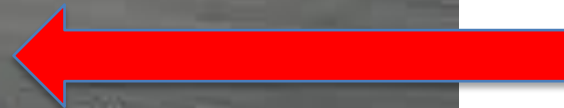
## 失去领导力的后果

问问他们吧... 谁让它们变成了过去？

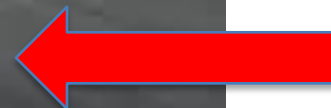


# How Can Libraries Regain Their Lost Leadership As The Preferred Information Resource?

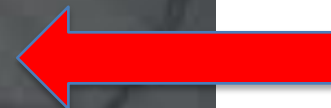
图书馆如何作为首要信息资源来重拾领导力？



Google™



Baidu 百度



Your Library 😊  
图书馆

**Libraries can play a leading and compelling role giving their users access to the information that commercial search engines can't reach...**

**图书馆可以为用户提供搜索引擎无法提供的信息**

**Ok...but How?**

**是的...那怎么办呢？**

Do you remember this movie?  
您记得这个电影吗?



**Then you remember this...**  
**那您一定记得...**





# 95% of the Web is Invisible!

## 95%的网络是不可见的



# What is in the Invisible Web?

## 什么是不可见网络



# The Starting Point Is...Understand What Your Users Really Want...

如何开始？  
理解您的用户真正需要什么！



# The Overwhelming Power of Convenience

## 便利是一种强大的力量

Table 2 - Student Resource Usage Sorted by Assignment  
Column from 2011 Survey

Resource	Research/Class Assignments % that Use	Personal Use % that Use	Combined Score
Google & Other Search Engines	85	78	163

85% Use Google for Research  
85%的用户用Google作研究

Only 12% View it as Source of Trust  
只有12%的用户认为信息可靠

Table 5 - Sources of - 2011 vs. 2008

Source of Trust	2011	2008	Difference
If my instructor recommends it	88	85	3
If available in my library or recommended by a librarian	77	67	10
If it's from a well-known publisher	73	70	3
If it's available in print	25	27	-2
Google or other search engine	12	14	-2
Information is information - don't worry about it	3	6	-3

## Convenience More Important Than TRUST?

## 便利性比可靠性更重要吗？

# The Fast Rise of eBooks... Already jumping ahead of E-Journals...

eBooks # 3

Electronic Databases # 6

E-Journals # 7

Resource	Research/Class Assignments % that Use	Personal Use % that Use	Combined Score
Google & Other Search Engines	85	78	163
Print books	79	54	133
E-books	74	34	108
Print textbooks	73	21	94
E-reference (online dictionaries, encyclopedias, maps)	72	43	115
Electronic databases (ProQuest LexisNexis, JStor, etc.)	69	14	83
E-journals	69	21	90
Print reference	60	34	94
Google Scholar	56	20	76
Wikipedia	56	70	126
E-textbooks	54	15	69
Course Management System	56	13	69
Print journals	49	21	70
Lecture recordings	47	14	61
Corporate websites	39	42	81
E-newspapers	39	38	77
E-magazines	32	35	67
Print newspapers	29	42	71
Print magazines	26	44	70
Blogs & wikis	25	49	74
Podcasts	24	31	55
Social web apps (Facebook, etc.)	16	78	94
Personal websites	15	57	72

## 电子书的快速崛起... 已超过电子期刊...

Recently published eBooks are good but NOT good enough to produce world-class GREAT research!  
最近出版的新电子书很好...但不足以支持世界级的研究!

Kary Mullis



<b>Born</b>	December 28, 1944 (age 67) Lenoir, North Carolina, United States
<b>Fields</b>	Molecular biology
<b>Alma mater</b>	Georgia Institute of Technology University of California, Berkeley, PhD
<b>Known for</b>	Invention of polymerase chain reaction
<b>Notable awards</b>	Nobel Prize in Chemistry and Japan Prize (both in 1993)



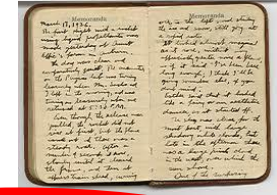
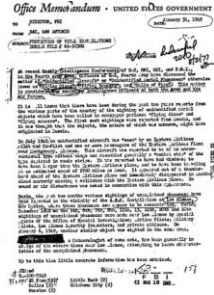
在推荐的Kary Mullis的书中，有50%出版于50年前！

# Sources of information for research

## 研究者的信息来源

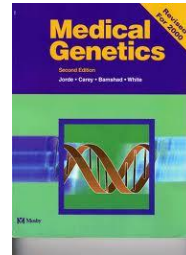
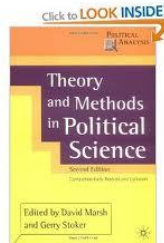
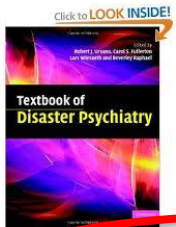
### Step 3: Primary Sources 基本来源

Autobiographies  
correspondence  
descriptions of travel  
diaries  
literary works  
interviews  
personal narratives  
paintings and photographs



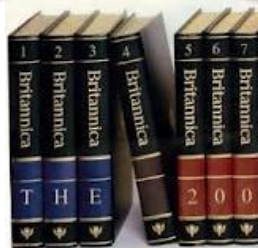
### Step 2: Secondary Sources 第二来源

Biographies  
prior books & papers on a topic  
literary criticism & interpretation  
history & historical criticism  
political analyses  
reviews of law and legislation  
essays on morals and ethics  
analyses of social policy  
study and teaching material



### Step 1: Tertiary Sources 第三来源

Abstracts  
bibliographies  
chronologies  
classifications  
dictionaries & encyclopedias  
directories  
guidebooks and manuals  
population registers  
statistics



WIKIPEDIA



90%的图书馆所拥有的电子书资源

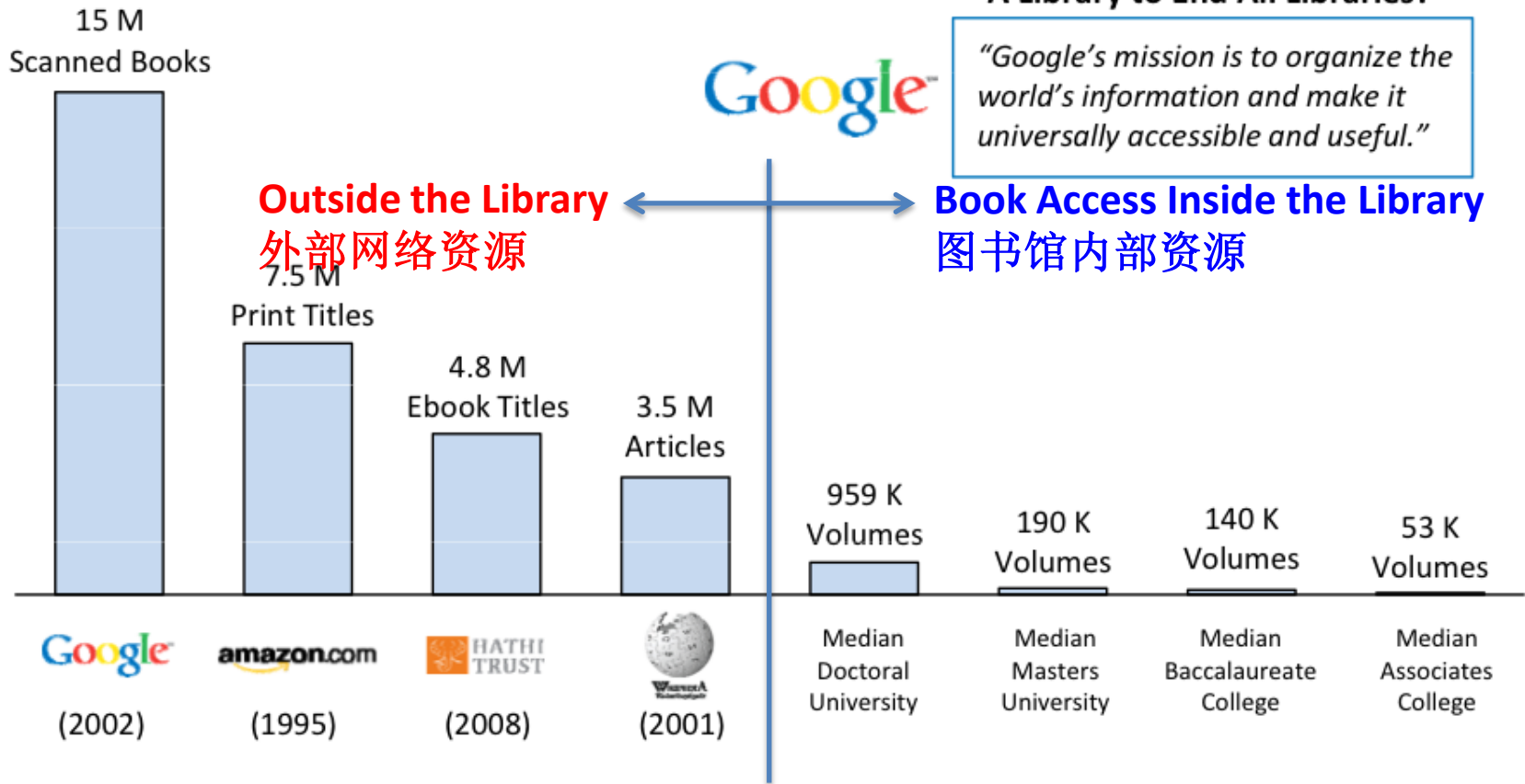
# Scale Beyond Imagining

Fastest Growth, Broadest Access Now Outside of Academic Libraries

超越想象的规模——外部网络的飞速发展

A Library to End All Libraries?

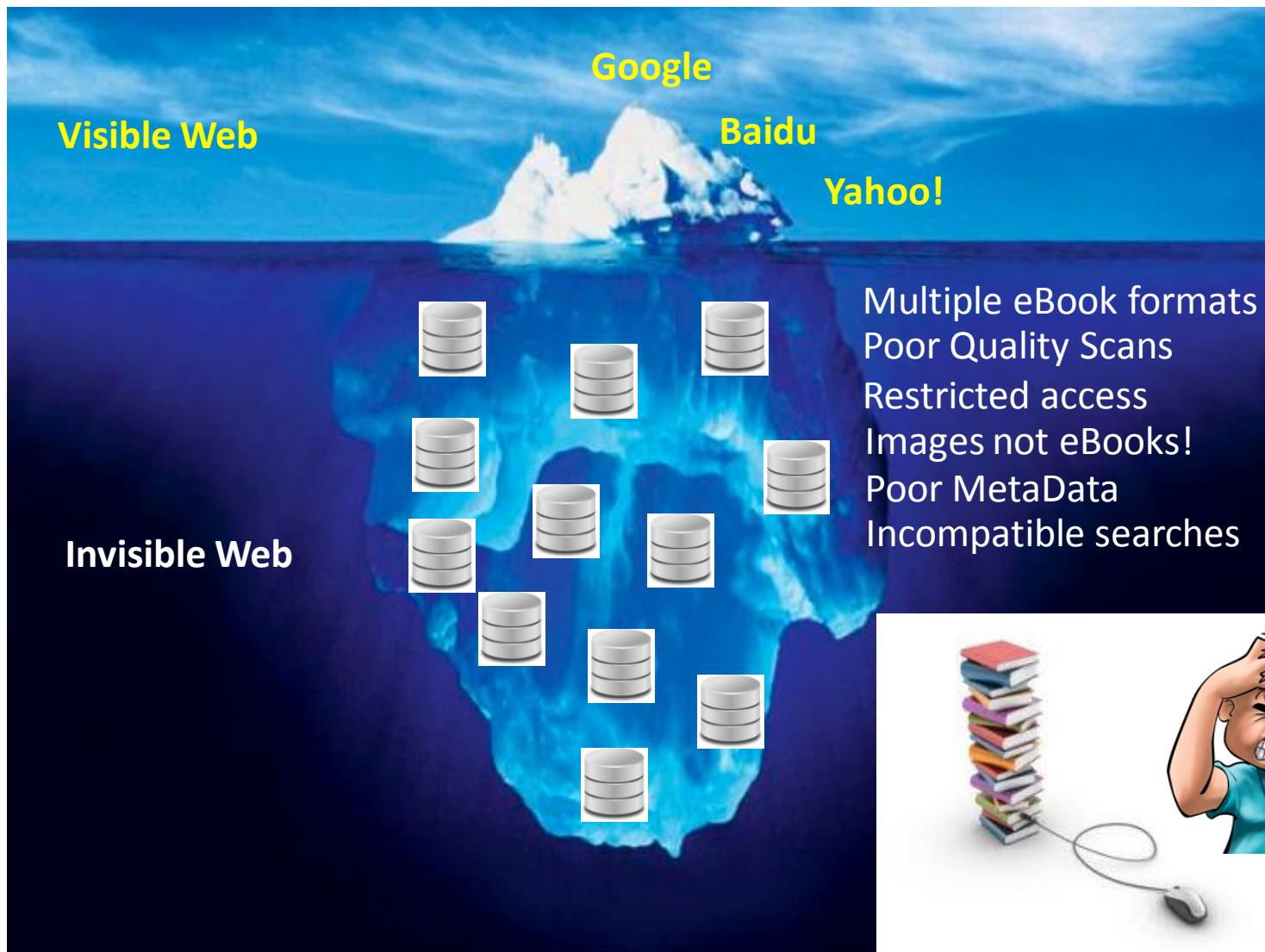
*"Google's mission is to organize the world's information and make it universally accessible and useful."*





# Most Primary eBooks lie Scattered and Inaccessible

## 许多“基本”的电子书分散且难以获取



# World eBook Library

2,000,000 Primary Source eBooks...

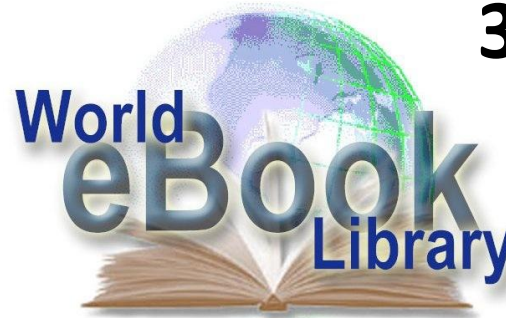
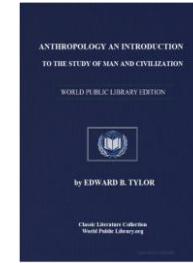
WEL拥有两百万本“基本来源”电子书



# Instant Access To... 可以快速访问到...

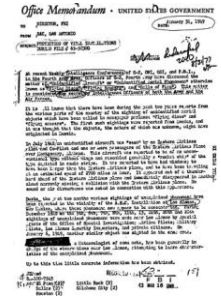
**1,700,000 Full-Text eBooks**

**全文电子书**



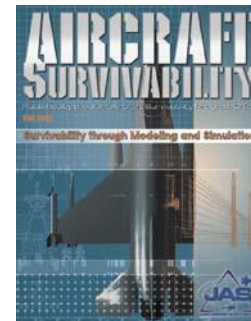
**300,000 eDocuments**

**电子文档**



**11,000 Graphic Novels**

**漫画小说**



**11,000 eJournals**

**电子期刊**

**23,000 Audio Books MP3**

**音频书**





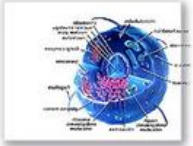















# +300 Researchable Collections

## 超过300个集合

Graphic Novel Collections

Academic Collections

- Agriculture
- Anthropology
- Astronomy
- Bibliography
- Biology
- Chemistry
- Commerce
- Economy
- Education
- Finance
- Fine Arts
- Geography
- Government
- History
- Language
- Law
- Literature
- Management
- Math
- Medicine
- Military Science
- Music
- Naval Science
- Philosophy
- Physics

			
Agriculture (61,654 Books)	Anthropology (21,357 Books)	Astronomy (8,824 Books)	Bibliography (1,170 Books)
			
Biology (30,427 Books)	Chemistry (34,468 Books)	Commerce (54,319 Books)	Economy (110,398 Books)
			
Education (3,311 Books)	Finance (104,888 Books)	Fine Arts (74,660 Books)	Geography (20,745 Books)
			
Government (7,138 Books)	History (18,254 Books)	Language (253,360 Books)	Law (45,512 Books)
			
Literature (156,286 Books)	Management (53,857 Books)	Math (19,969 Books)	Medicine (107,709 Books)

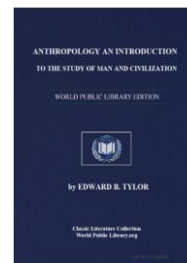
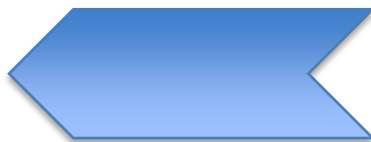
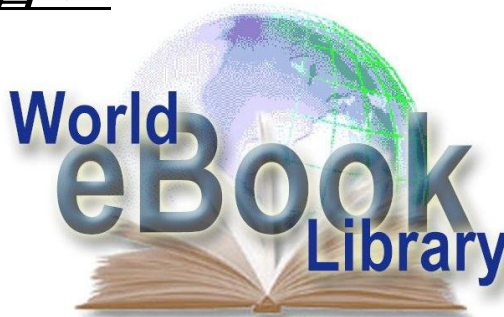
# Instant Access To... 可以快速访问到...

2 Million!  
两百万!



Primary Sources eBook  
“基本来源”电子书

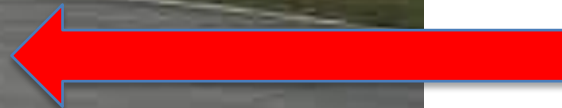
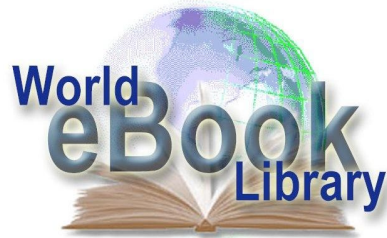
In any Language!  
任何语言!



Exclusive Machine-Translation Editions  
独特的智能翻译版本

Exclusive Digitally Restored Editions  
独特的数字化修复版本

# 謝謝



Google™



Baidu 百度



Your Library ☺  
图书馆